

# Incoterms<sup>®</sup> 2020

by the International Chamber of Commerce (ICC)

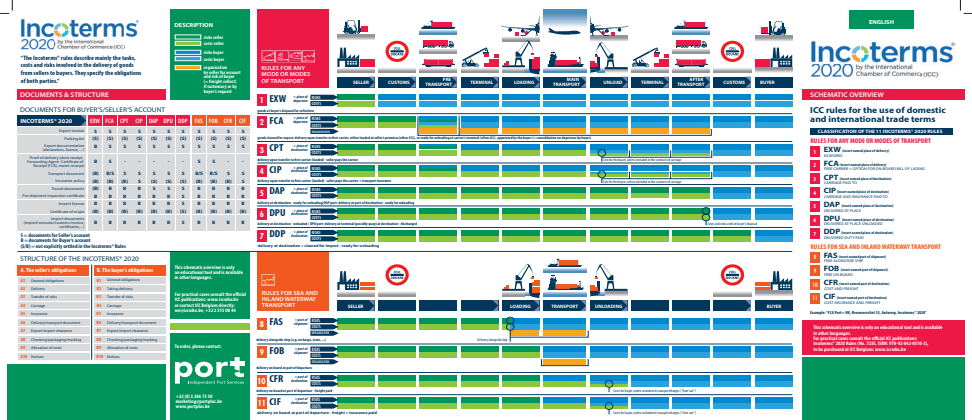


## SCHEMATIC OVERVIEW

Incoterms<sup>®</sup> 2020, or International Commercial Terms, are international conventions on international freight transport. These conventions form the basis for terms of delivery governing international trade and contain the rights and duties of both the buyer and the seller.

Before signing a contract, you must know what costs and risks are imposed upon you by the Incoterms<sup>®</sup> 2020 in use and what the consequences are for your accounting, logistics, liability and profit margin.

The new Incoterms<sup>®</sup> 2020 were drawn up and published by the International Chamber of Commerce (ICC) and will come into effect on 1 January 2020.



6 fold ( B 630 mm x H 297 mm)

## ORDER FORM “NON-PERSONALISED”

Non-personalised Incoterms<sup>®</sup> 2020 (languages front/back)  
I hereby order the following number of non-personalised Incoterms

(excl. VAT & shipment costs)

10 - 25 items	5,45 €/item
26 - 100 items	4,90 €/item
>100 items	4,35 €/item

DUTCH/ ENG

\*\*\*\*\*  
items

DUTCH / FRENCH\*

\*\*\*\*\*  
items

FRENCH / ENG\*

\*\*\*\*\*  
items

This schematic overview is printed double sided with two language combinations: e.g. front: Dutch / back: English  
\* subject to sufficient orders

Company:.....

Address:.....

Postal Code/City:.....

Contact person: Mr/Mrs. ....

E-mail:.....

Telephone:.....

VAT number:.....

FOR ORDER

Mr/Mrs. ....

Signature:.....

Please return completed to:  
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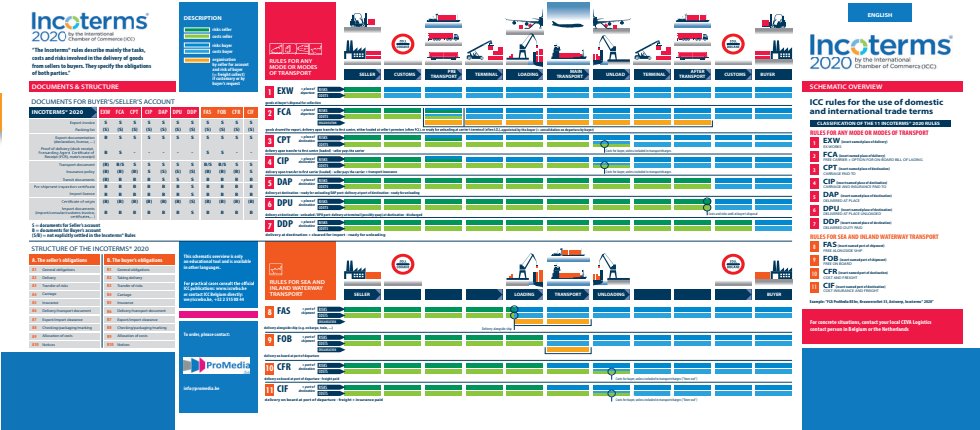


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## ORDER FORM “PERSONALISED”

Personalised Incoterms<sup>®</sup> 2020 (with your logo)  
Please indicate in which two languages you would like to receive them

(excl. VAT & shipment costs)

	DUTCH	FRENCH	ENGLISH	GERMAN
<input type="checkbox"/> 500 items 4,10 €/item	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> 1.000 items 3,55 €/item	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> 1.500 items 3,30 €/item	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> 2.000 items 3,00 €/item	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

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